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JULY 2-8, 2011 • ISSUE 377

# CONSTRUCTIONWEEK

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# POWER

# 100



**FEATURING**

**AYMAN HARIRI • BAKR BIN LADIN • RIAD KAMAL •  
MOHAMMED ALABBAR • ZUHAIR FAYEZ • MOHAMED ALI  
M.K. AL KUBAISI • NASSER ALI AL-MAWLAWI • HASSAN AL  
THAWADI • FATIMA OBAID AL JABER • ALI AL KHODARI •  
OSAMA HADID • SAID T. KHOURY • KHALED MUSAED AL SEIF  
KHATER MASSAAD • P. MOHAMED ALI • KHALDOUN TABARI**

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**POWER 100**

**THE MOST INFLUENTIAL PEOPLE IN THE CONSTRUCTION INDUSTRY IN THE GCC REGION**

CW's yearly listing profiles all the movers and shakers, from number 1 to 100.

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# POWER 100



Construction Company  
Al Jaber Group

## Welcome to the second *Construction Week* Power 100, our yearly listing of the most influential people in the construction industry in the GCC region

**S**o how was the list compiled? Well, we have defined power as influence. Put simply, the more people you can influence, the more powerful you are. Earlier this year, the *CW* team initiated the process of deriving at the ultimate Power 100 with a long list of over 500 names. We looked at every sector: developers, contractors, consultants, engineers, architects, designers, captains of industry and material suppliers.

Our editorial team closely studied the work they have been doing – the number of staff employed, revenues generated, profits earned, contracts won and projects in the pipeline. We have also looked at how these people and companies have responded to the downturn, what strategies they have adopted, and how flexible and adaptable they have been in the face of new challenges and obstacles.

We have also examined the impact of technology and innovation, and leadership qualities and status, both in the region and on a global

scale. Thereafter we refined our initial long list. The positions from 11 to 100 were chosen by the *CW* editorial panel. However, for the exact placing of the top ten, we used a voting system, with each member of our panel scoring 10 points for the individual they felt should be No.1, and so on. The more points, the higher the placing.

We should make clear that the Power 100 is not scientific, and purely represents our analysis and breakdown of power in the construction industry.

This year's number one is Ayman Hariri, the deputy general manager and a board director at Saudi Oger, one of Saudi Arabia's biggest construction firms, integral to the transformation of the Kingdom's economy. At number two is Bakr Bin Ladin, chairman of the Saudi Binladin Group, one of the world's largest construction dynasties. Palestinian-born Riad Kamal, one of the UAE's most recognisable executives as founder and chairman of Arabtec Construction, is at number three, while Emaar Properties chairman Mohammed Alabbar is at number four.

Zuhair Hamed Fayed,

founder of one of the biggest and best-known consultancies in Saudi Arabia, is at number five. MIDMAC board manager Mohamed Ali M.K. Al Kubaisi is at number six. The company has defined the rise and rise of Qatar, as it becomes one of the world's fastest-growing construction markets in the build-up to the 2022 FIFA Football World Cup. Similarly, Ashghal President Nasser Ali-Mawlawi, at number seven, as head of the government's infrastructure and utilities department, is seeing his star ascending.

Of course, it all began with the CEO of the Qatar World Cup Bid, Hassan Al Thawadi, who is at number eight on the Power 100. The sole woman in the top ten is Al Jaber Group CEO Fatima Obaid Al Jaber. Finally, the number ten slot is taken by Abdullah Al-Khodari Chairman Ali Al Khodari.

*The Power 100 research team and editorial panel: Anil Bhojru, Stuart Matthews, Gerhard Hope, Ben Roberts, Carlin Gerbich, Stephen White, Oliver Ephgrave, Jennifer Eagle and Rana Jimaa.*



## 1 **AYMAN HARIRI** DEPUTY GENERAL MANAGER, SAUDI OGER

Ayman Hariri is the deputy general manager and a board director at Saudi Oger, one of Saudi Arabia's biggest construction firms, integral to the transformation of the country's economy.

He is well-known as one of the rare executives that combine a deep, hands-on knowledge of complex technology concepts with an impressive history of entrepreneurial success. Today, 33-year-old Saudi Oger has successfully diversified into FM, telecoms and utilities as part of its overall business activities.

Hariri oversees the building of the company's contribution to some of the Kingdom's mega projects, such as the development of the iconic King Abdul Aziz Centre for World Culture in the Eastern Province, as well as King Abdullah Road in Riyadh and a number of towers at King Abdullah Financial District. Earlier this year the company also negotiated another \$61.3m worth of work on the King Abdullah Economic City project, which will see it eventually construct four towers.

Among the company's current projects is the first phase of the now globally-recognized Princess Noura bint Abdulrahman University for Women

in Riyadh. This facility has been designed to accommodate more than 40,000 female students. Saudi Oger will build a series of colleges, schools, administrative buildings, housing facilities, a medical research centre and a hospital, in addition to multiple support facilities over an approximate built-up area of 100ha. The company is also delivering Le Meridien Towers in Makkah, among other projects.

Hariri's direct involvement and dedication also helped in the execution and handing over of the state-of-the-art Academic & Administration Buildings of King Abdullah University of Science and Technology in Thuwal in record time.

In 2009 and 2010, *Arabian Business* magazine selected Hariri as one of the 100 most influential Arabs in its annual Power 100 list. He was also ranked sixth in *CEO Middle East's* list of the Arab world's most influential leaders in property.

Also under Hariri's leadership, the firm is working with the Saudi Oger Training Institute in Riyadh to train and develop young Saudis to become highly-technical specialists. A second training institute for girls is under development.

He is also a board member at 3C, a South African mobile telecoms operator.



# Power 100: The list in full

| NUMBER | NAME                                 | JOB TITLE                   | COMPANY                                    | SECTOR               |
|--------|--------------------------------------|-----------------------------|--|----------------------|
| 1      | Ayman Hariri                         | Board Member                | Saudi Oger                                 | Contracting          |
| 2      | Bakr Bin Laden                       | Chairman                    | Saudi BinLadin Group                       | Contracting          |
| 3      | Riad Kamal                           | Chairman                    | Arabtec                                    | Contracting          |
| 4      | Mohammed Alabbar                     | Chairman                    | Emaar Properties                           | Property Development |
| 5      | Zuhair Hamed Fayez                   | Founder & Principal         | ZFP Consultants                            | Architecture         |
| 6      | Mohamed Ali M.K. Al Kubaisi          | Board Manager               | MIDMAC                                     | Contracting          |
| 7      | Nasser Ali Al-Mawlawi                | President                   | Ashghal                                    | Public               |
| 8      | Hassan Al Thawadi                    | CEO                         | Qatar World Cup Bid                        | Public               |
| 9      | Fatima Obaid Al Jaber                | COO                         | Al Jaber Group                             | Contracting          |
| 10     | Ali Al Khodari                       | Chairman                    | Abdullah Al-Khodari                        | Contracting          |
| 11     | Osama Hadid                          | Managing Director           | Aljaber Engineering                        | Contracting          |
| 12     | Said T. Khoury                       | Chairman & President        | Consolidated Contractors Company (CCC)     | Contracting          |
| 13     | Khaled MUSAED Al Seif                | Chairman                    | El Seif Engineering Contracting            | Contracting          |
| 14     | Mohammed Abdul Aziz Al-Shaya         | Chairman & MD               | Mabane Company                             | Property Development |
| 15     | Khater Massaad                       | Founder & CEO               | RAK Ceramics                               | Industry             |
| 16     | P. Mohamed Ali                       | Vice Chairman & MD          | Galfar Engineering & Contracting           | Contracting          |
| 17     | Khaldoun Tabari                      | Vice Chairman & CEO         | Drake & Scull International                | Contracting          |
| 18     | Mustafa Sani Sener                   | Board Member, President/CEO | TAV Airports Holding                       | Contracting          |
| 19     | Noor Sweid                           | Strategic Director          | Depa                                       | Contracting          |
| 20     | Andrew Elias                         | CEO                         | Kele Contracting                           | Contracting          |
| 21     | Philippe Dessoy                      | General Manager             | Besix                                      | Contracting          |
| 22     | Nasser Abdul Rahman Kamal            | CEO                         | Qatar Project Management                   | Project Management   |
| 23     | Ali Hassan Kolaghassi                | CEO                         | Saraya Holdings                            | Property Development |
| 24     | Khalid Al Malik                      | Group CEO                   | Dubai Properties Group                     | Property Development |
| 25     | Wael Allan                           | Regional Managing Director  | Hyder Consulting                           | Consulting           |
| 26     | Abdullah M. Al Zamil                 | CEO                         | Zamil Industrial                           | Industry             |
| 27     | Wail Farsakh                         | General Manager             | Dutco Balfour Beatty                       | Contracting          |
| 28     | Mohammed Saif Mohammed bin Shafar    | Chairman                    | Al Shafar General Contracting Company      | Contracting          |
| 29     | Ahmed Hussain Al Khalaf              | Chairman                    | International Projects Development Company | Contracting          |
| 30     | Mohsin Alraisi                       | Head                        | Al Mukhtar Contracting & Trading           | Contracting          |
| 31     | Guy Mehula                           | MENA President              | Parsons                                    | Consulting           |
| 32     | Sultan Ahmed Al Jaber                | CEO                         | Abu Dhabi Future Energy Company            | Property Development |
| 33     | Samir Nass                           | Vice Chairman               | Nass Group                                 | Contracting          |
| 34     | Mona Salem                           | Vice President              | RW Armstrong                               | Consulting           |
| 35     | Abdulrahman Abdulkader Mohammed Fakh | Chairman                    | Makkah Construction & Development          | Contracting          |
| 36     | Santhosh Joseph                      | Founder & CEO               | Dubai Pearl                                | Property Development |
| 37     | Ammar Mikati                         | General Manager             | Qatari Arabian Construction Company        | Contracting          |
| 38     | PNC Menon                            | Chairman                    | Sobha Developers                           | Property Development |
| 39     | Abdulla Ahmed Al Ghurair             | Chairman                    | ETA Ascon                                  | Contracting          |
| 40     | Issa Mohamed Al Mohannadi            | CEO                         | Msheireb                                   | Property Development |
| 41     | Nicola Coccioli                      | COO Construction            | Kharafi National KSC                       | Contracting          |
| 42     | Kez Taylor                           | Managing Director           | ALEC                                       | Contracting          |
| 43     | Maryam Sharaf                        | Group CEO                   | Dubai World Group                          | Property Development |
| 44     | Andrew Shaw                          | Managing Director           | Ducab                                      | Industry             |
| 45     | Laurie Voyer                         | Managing Director           | Habtoor Leighton Group                     | Contracting          |
| 46     | Richard Barrett                      | MD: Middle East             | Atkins                                     | Consulting           |
| 47     | Hussain J. Al-Nowais                 | Chairman                    | Emirates Steel Industries                  | Industry             |
| 48     | Abdullah Mohammed Juma Al Naboodah   | Chairman                    | Saeed & Mohammed Al Naboodah Group         | Contracting          |
| 49     | Talal Saeed                          | Managing Partner            | Fino International                         | Contracting          |
| 50     | William Haddad                       | Chairman                    | MACE                                       | Contracting          |

| NUMBER | NAME                              | JOB TITLE                    | COMPANY                                   | SECTOR               |
|--------|-----------------------------------|------------------------------|---|----------------------|
| 51     | Khalil Sholy                      | Managing Director            | United Development Company                | Property Development |
| 52     | Ian Clarke                        | Managing director            | Mott MacDonald Middle East                | Consulting           |
| 53     | Hassan Ali Salman                 | Chairman                     | Al Hassan Group                           | Contracting          |
| 54     | Shaukat Ali Mir                   | COO                          | Voltas                                    | Contracting          |
| 55     | Ziad El Chaar                     | General Manager              | Damac Properties                          | Property Development |
| 56     | Ibrahim Mohammed Al Jaidah        | Principal                    | Arab Engineering Bureau                   | Architecture         |
| 57     | Tom Bower                         | MENA region MD               | WSP                                       | Consulting           |
| 58     | Yasser Hejazy                     | Director & Founder           | Yasser Hejazy Consulting Engineers        | Architecture         |
| 59     | David Barwell                     | Regional Chief Executive     | AECOM                                     | Consulting           |
| 60     | Tony Douglas                      | CEO                          | Abu Dhabi Ports Company (ADPC)            | Property Development |
| 61     | Ramsay Abbassi                    | Regional Director            | Murray & Roberts                          | Contracting          |
| 62     | Alexander Jones                   | General Manager              | HOCHTIEF Construction                     | Contracting          |
| 63     | Youssef bin Rashed Al Khater      | CEO                          | Barwa Real Estate                         | Property Development |
| 64     | Soraya Nardfeldt                  | Founder                      | RA International                          | Contracting          |
| 65     | Ahmad Suleiman Abdulaziz Al Rajhi | Chairman                     | Al Arrab Contracting Company              | Contracting          |
| 66     | Abdullah Mohammed Al Issa         | President                    | A.M. Al-Issa Consulting Engineers         | Contracting          |
| 67     | Adel Hassan Bin Ali Al A'Ali      | Chairman                     | Haji Hassan Group                         | Contracting          |
| 68     | Fahed Al Wazzan                   | Chairman                     | Mushrif Trading & Contracting Company     | Contracting          |
| 69     | Ghanim bin Saad Al Saad           | Head                         | Qatari Diar                               | Property Development |
| 70     | Issam Alzahid                     | Chairman                     | Al Zahid Group                            | Contracting          |
| 71     | Chimantal Gangaramani             | Vice-Chairman                | Al Fara'a                                 | Contracting          |
| 72     | Adel Mohammad Hamad Al Mojil      | Chairman                     | Mohammad Al Mojil Group                   | Contracting          |
| 73     | Janni Bezuidenhout                | Business Development Manager | Aedas                                     | Architecture         |
| 74     | Jeff Willis                       | Associate Director           | Arup                                      | Consulting           |
| 75     | Mohammed Elkhereiji               | Chairman                     | Elkhereiji Group                          | Contracting          |
| 76     | Panicos Petribes                  | Country Manager              | Joannou & Paraskevaides Qatar             | Contracting          |
| 77     | Bader Al Kharafi                  | Chairman                     | Kharafi Group                             | Contracting          |
| 78     | John Williams                     | Regional MD                  | EC Harris                                 | Consulting           |
| 79     | Magbool Hameed Mohd Al Saleh      | Chairman                     | OHI                                       | Contracting          |
| 80     | Eamonn Kerr                       | International MD             | Cyril Sweett                              | Consulting           |
| 81     | Abdulmunim Al-Zawawi              | Board Member                 | Carillion Alawi                           | Contracting          |
| 82     | Ian Apsley                        | Director                     | Broadway Malyan                           | Architecture         |
| 83     | Oussama El Omari                  | CEO                          | RAK Free Trade Zone                       | Industry             |
| 84     | Colin Bird                        | Building Structures Director | URS/Scott Wilson                          | Consulting           |
| 85     | Dominique Droniou                 | Middle East GM               | VSL                                       | Industry             |
| 86     | Andre Tufenkjian                  | Partner                      | JCB Engineering & Consultancy             | Consulting           |
| 87     | Ashraf Algarf                     | Executive VP: Operations     | Projacs                                   | Contracting          |
| 88     | Dawood Bin Ozair                  | Managing Director            | Al-Futtaim Engineering                    | Contracting          |
| 89     | Donna Sultan                      | CEO                          | KEO International Consultants             | Consulting           |
| 90     | Khalid Alnajjar                   | Founder & Principal          | Dxb.Lab                                   | Architecture         |
| 91     | Maher Merehbi                     | CEO                          | Arabian Construction Company (ACC)        | Contracting          |
| 92     | Miceal Sammon                     | Founder & CEO                | Sammon Group                              | Contracting          |
| 93     | Michelle McDowell                 | Chair of Civil & Structural  | BDP                                       | Consulting           |
| 94     | Samir Barraji                     | General Director             | First Saudi Contracting Company           | Contracting          |
| 95     | Mohammad Sadiyyah                 | Area GM                      | Khatib & Alami                            | Consultancy          |
| 96     | Omar Hamad Almana                 | Founder                      | Almana Group                              | Contracting          |
| 97     | Rizwan Shaikhani                  | Managing Director            | Shaikhani Contracting                     | Contracting          |
| 98     | Roger Nickells                    | Middle East MD               | Buro Happold                              | Consultancy          |
| 99     | Shatha & Nada Al-Fahad            | Founders                     | GEC DAR                                   | Architecture         |
| 100    | Sushil Kher                       | Executive Director           | Mohamed Salahuddin Consulting Eng. Bureau | Consulting           |